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PART III

MAR - 1 2004

SEC FILE NUMBER

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	01/01/03 AND ENDING		12/31/03				
	MM/DD/YY		MM/DD/YY				
A. REGISTRANT IDENTIFICATION							
NAME OF BROKER-DEALER:			OFFICIAL USE ONLY				
TFS DERIVATIVES CORP.							
ADDRESS OF PRINCIPAL PLACE OF BUSIN	FIRM ID. NO.						
17 STATE STREET 41 <sup>ST</sup> FLOOR	•	,					
	(No. and Street	)					
NEW YORK	NY		10004				
(City)	(State)		(Zip Code)				
B. AC INDEPENDENT PUBLIC ACCOUNTANT who Ernst & Young LLP		DENTIFICATION ained in this Report*					
,	me - of individual, state last, f	*	4000				
5 Times Square	New York	NY	10036				
(Address)	(City)	(State)	(Zip Code)				
CHECK ONE:			PROCESSED				
☑ Certified Public Accountant			7RO - 200k				
<ul><li>☐ Public Accountant</li><li>☐ Accountant not resident in United</li></ul>	States or any of it	s possessions.	MAR 25 2004				
FOR OFFICIAL USE ONLY FINANCIAL							

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).



#### OATH OR AFFIRMATION

l,				M & HAN	ng financial statements	s and supporting		affirm) that, to the
DE nor ar	TFS D Econson	31 oprietor, pr	7VE) 	CORP.	_	I further swear	(or affirm) that r	, as of leither the company
							<del>)</del>	
	Gyfre	tarly Public	uin	<b>\</b>	GEOFFREY Notary Public, State No. 020H50 Gualfied in New Commission Expires	of New York 06008 York County April 20, 2006	Signature Signature Title	

This report\*\* contains (check all applicable boxes):

J

- (b) Statement of Financial Condition.
- ☐ (c) Statement of Income (Loss).
- ☐ (d) Statement of Changes in Financial Condition.
  - (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
- ☐ (f) Statement of Changes in Liabilities Subordinated to Claims or Creditors.
- ☐ (g) Computation of Net Capital.
- 3 (h) Statement Regarding Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- ☐ (I) Information Relating to the Possession or control Requirements Under Rule 15c3-3.
- ☐ (j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A or Rule 15c3-3.
- ☐ (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- ☑ (I) An Oath or Affirmation.
- ☐ (m) A copy of the SIPC Supplemental Report.
- (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.
- J (o) Statement regarding SEC Rule 15c3-3.
- J (p) Supplementary report of Independent Auditors on Internal Control.

\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

# STATEMENT OF FINANCIAL CONDITION

TFS Derivatives Corp. (a wholly-owned subsidiary of Tradition Financial Services, Inc.)

Year ended December 31, 2003 with Report of Independent Auditors

## Statement of Financial Condition

### December 31, 2003

### **Contents**

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Ernst & Young μρ5 Times SquareNew York, New York 10036-6530

Phone: (212) 773-3000 www.ey.com

### Report of Independent Auditors

To the Board of Directors of TFS Derivatives Corp.

We have audited the accompanying statement of financial condition of TFS Derivatives Corp. (a wholly-owned subsidiary of Tradition Financial Services, Inc.) (the "Company") as of December 31, 2003. This statement of financial condition is the responsibility of the Company's management. Our responsibility is to express an opinion on this statement of financial condition based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the statement of financial condition is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the statement of financial condition. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall statement of financial condition presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the statement of financial condition referred to above presents fairly, in all material respects, the financial position of TFS Derivatives Corp. at December 31, 2003, in conformity with accounting principles generally accepted in the United States.

Ernet + Young LLP

February 9, 2004

## Statement of Financial Condition

December 31, 2003

Assets	
Cash and cash equivalents	\$1,028,059
Commissions receivable	1,127,054
Non-marketable securities	16,800
Total assets	\$2,171,913
Liabilities and stockholder's equity	
Liabilities:	
Due to parent	\$ 310,871
Accrued liabilities	51,444
Total liabilities	362,315
Stockholder's equity	1,809,598
Total liabilities and stockholder's equity	\$2,171,913

The accompanying notes are an integral part of the statement of financial condition.

#### Notes to Statement of Financial Condition

December 31, 2003

#### 1. Organization

TFS Derivatives Corp. (the "Company") is a Delaware corporation and a wholly owned subsidiary of Tradition Financial Services, Inc. (the "Parent"), which in turn is a wholly-owned subsidiary of TFS Lausanne, which in turn is majority owned by Compagnie Financiere Tradition, a company organized in Switzerland. The Company is primarily a broker of equity index derivatives, is registered as a broker-dealer with the Securities and Exchange Commission and is a member of the National Association of Securities Dealers, Inc. All trades are conducted, as agent, on a give-up basis.

#### 2. Significant Accounting Policies

#### **Use of Estimates**

The preparation of the statement of financial condition in accordance with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the statement of financial condition. Management believes that the estimates utilized in preparing its statement of financial condition are reasonable and prudent; however, actual results could differ from those estimates.

#### **Cash Equivalents**

The Company considers all money market funds (\$473,784 at December 31, 2003), which maintain a net asset value of \$1.00, and short-term, highly liquid investments that are readily convertible into cash, and have original maturity dates of under three months at the time of purchase to be cash equivalents.

#### Non-marketable securities

Non-marketable securities owned consist of private placement warrants that are stated at cost, the fair value of which is not readily determinable.

Notes to Statement of Financial Condition (continued)

#### 3. Related Party Transactions

The Parent absorbs all operating costs of the Company and in return charges the Company a management fee. Due to parent primarily represents amounts due in connection with the management fee arrangement and income taxes

The Company enters into various transactions in the normal course of business with affiliated companies, which primarily consist of trades on behalf of the Company's and the affiliate's customers. The Company and each affiliate charge their respective customers for the commission related to each trade.

#### 4. Income Taxes

The Company is included in the consolidated federal and combined state and local income tax returns of the Parent. The Company records income taxes for financial reporting purposes on a separate company basis.

#### 5. Net Capital Requirements

The Company is subject to the Securities and Exchange Commission's Uniform Net Capital Rule (15c3-1) (the "Rule"), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. The Rule requires that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1. In addition, certain advances, payment of dividends and other equity withdrawals are subject to certain notification provisions of the Rule.

At December 31, 2003, the Company had net capital of \$1,149,265, which was \$1,125,111 in excess of its required net capital of \$24,154. The Company's aggregate indebtedness to net capital ratio was 0.315 to 1 at December 31, 2003.

Notes to Statement of Financial Condition (continued)

#### 6. Concentration of Credit Risk

At December 31, 2003 the Company's cash and cash equivalents were held at one major financial institution.

Commissions receivable represent amounts due from customers, which primarily consist of securities firms. The Company's policy is to monitor the credit standing of each customer with which it conducts business.

#### 7. Estimated Fair Value of Financial Instruments

Statement of Financial Accounting Standards No. 107, "Disclosure About Fair Value of Financial Instruments," requires the disclosure of the fair value of financial instruments, including assets and liabilities recognized in the Statement of Financial Condition. Management estimates that the aggregate net fair value of financial instruments recognized in the Statement of Financial Condition (including receivables and payables) approximates their carrying value, as such financial instruments are short-term in nature.